

# AMY STAATS

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Amy Staats serves as Vice President for the Northeast Region at Katz & Associates. She has been with the firm since 2010. Amy lends over 20 years of commercial real estate experience and leadership. She currently represents over 1 million square feet of retail space and oversees third party leasing for Lisciotti Development's Macy's portfolio in Northern New Jersey. In addition, Amy serves as Master Broker for The Vitamin Shoppe in 13 states across the Eastern

U.S. Throughout her career she has helped expand the footprint of numerous restaurants and retailers including Miller's Ale House, Joe's Crab Shack, Brick House Tavern, Firebirds, First Watch, Bar Louie, Crunch Fitness, Avenue, J.Jill, Starbucks, Massage Envy, European Wax Center, Corner Bakery, ULTA Beauty, Charming Charlie, McDonald's and SalonCentric.

Amy kicked off her career at Linens 'n Things in 2001. There she used her analytic talents to drive expansion efforts, launching over 200 new stores. In 2006, she left the retailer to begin her brokerage career with Robert K. Futterman & Associates, primarily focusing on landlord representation. In addition to tenant and landlord representation, Amy has also provided third party consulting for corporate Real Estate Departments such as Avenue, plus size fashion for women, as a real estate liaison. Projects range from portfolio evaluation, sales analysis using internal and market level metrics to creating overall real estate strategies for new expansion, disposition, relocation, lease restructuring and lease renewals.

Amy is a paralegal graduate of Fairleigh Dickinson University. She is an active member of the International Council of Shopping Centers (ICSC) and is a licensed Real Estate Sales Associate in New Jersey and New York.

## RETAILERS REPRESENTED

Avenue	Glamour Shots	SalonCentric
Bar Louie	Joe's Crab Shack	Savers
Brick House Tavern	Let's Yo	Spenga Fitness
Cousin's Maine Lobster	Lightbridge Academy	The Taco Truck
Dixie Chix	Massage Envy	The Vitamin Shoppe
Firebirds Wood Fired Grill	Miller's Ale House	Uncle Julio's
First Watch	Party City	

## LANDLORDS REPRESENTED

Athena Group	Roseland Property Group	The Jemstone Group
Capital Realty Investment	Seritage	The Slater Company
DDR	Stanbery Development	Tucker Development
Garrison Investments	Stolz Real Estate Partners	Urban Edge
Lisciotti Development	The Hutensky Group	

## NOTEWORTHY ASSIGNMENTS

55 Riverwalk Place, West New York, Multi-use, 60,000 SF  
Sears Redevelopment, Wayne, 70,000 SF  
Staples Plaza, Shrewsbury, 70,000 SF  
Cedar Grove Centre, Somerset, 90,000 SF  
The Shoppes at Old Bridge, Lifestyle, 123,000 SF  
The Shoppes at Hamilton, 125,000 SF  
The Shoppes at Flemington, Lifestyle, 135,000 SF  
The Shoppes at North Brunswick, Lifestyle, 150,000 SF  
Hudson Lights, Mixed-use, 200,000 SF  
The Shoppes at Cross Keys, 206,000 SF  
Lanes Mill Marketplace, 435,000 SF