

# HUGH SCULLIN

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Hugh Scullin serves as Vice President at Katz & Associates. Over the last decade with the firm, Hugh has participated in and managed several projects including real estate strategic growth and restructuring portfolios for small retailers and big-box clients. He currently represents First Watch, Retro Fitness and PGA Tour Superstore in parts of the Northeast.

Prior to joining Katz, Hugh served as Senior Vice President of Linens ‘n Things where he supervised both real estate and store operations for 20 years. During his tenure, he managed all store development departments including Real Estate, Construction, Store Planning, Maintenance, Facilities, Legal and Lease Administration. Under Hugh’s direction over 650 stores opened within the United States and Canada.

Before his time with Linens, Hugh served as Vice President of Operations for Alcott and Andrews, what was then a start up women’s fashion chain. There he oversaw the Store Operations and Real Estate departments. Hugh has also held various senior management positions at both The Gap and Banana Republic.

Hugh holds a Bachelor of Science in Marketing/Management from Saint Joseph’s University, Philadelphia, Pennsylvania. He has been a member of the International Council of Shopping Centers (ICSC) for over 25 years. Hugh has participated on panels representing the retailer to developers, financial institutions and trades.

## NOTEWORTHY ASSIGNMENTS

*Avenue, Managed the portfolio and restructured over 200 leases including 100 in a 12 month period*

*DEB, Restructured and extended over 100 store leases, remodeled 2 stores and negotiated new stores acting as in-house real estate*

*Ashley Stewart, Strategic Plans & Real Estate Portfolio Management*

*Borders, Strategic Plans & Real Estate Portfolio Management*

*Office Depot, Strategic Plans & Real Estate Portfolio Management*

*Wet Seal, Strategic Plans & Real Estate Portfolio Management*

*The Shoppes at Hamilton, 125,000 SF*

*The Shoppes at Cross Keys, 206,000 SF*

## RETAILERS REPRESENTED

Ashley Stewart	DEB	PGA Tour Superstore
Avenue	Duck Donuts	Retro Fitness
Borders	First Watch	Tess Morgan
Branchburg Pools	Office Depot	Wet Seal

## COMPLETED TRANSACTIONS

Ashley Stewart	DEB	PGA Tour Superstore
Avenue	Duck Donuts	Retro Fitness
Borders	First Watch	Wet Seal
Branchburg Pools	Let’s Yo	
Charming Shoppes	Office Depot	