

MARTY HENNESSY

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Marty Hennessy serves as President at Katz & Associates, a position he has held since 2019. In his 21 years with Katz, Marty has managed real estate transactions & expansion plans for national, regional and local retailers in distribution planning, renewals and negotiations in every market in the Southeast United States and Puerto Rico. He has worked directly with the CEOs and Real Estate Directors/Representatives of well over 50 nationally recognized retailers

including ULTA Beauty, DSW Shoes, Five Below, Saks OFF 5TH, Pet Supermarket and many others. His expertise includes company rollouts to new and existing markets, site selection, lease negotiations and disposition work. Marty is a top producer, having successfully negotiated thousands of deals. He has developed relationships with all the top regional and national landlords that have properties throughout the Southeast.

Prior to joining Katz, Marty gained 21 years of experience with Hallmark where he served in a variety of roles including Director of Real Estate and Site Development, East Region, overseeing 2,400+ stores.

Marty is a specialist in Tenant Representation with over 40 years of experience in Retail Operations and Real Estate. He has advanced market knowledge of 8 Southeast markets. Marty graduated from Pace University with honors. He is an active member of the International Council of Shopping Centers (ICSC) and is a licensed real estate broker in the state of Florida.

NOTEWORTHY ASSIGNMENTS

ULTA Beauty, Rollout in Florida and Tennessee, 100+ stores over 6 years
Five Below, Rollout in Florida (except the West Coast), 70+ stores over 4 years
DSW Shoes | Saks OFF 5TH | Pet Supermarket, Continue to open stores throughout the Southeast and Puerto Rico

RETAILERS REPRESENTED

Bath & Body Works	Five Below	Relax the Back
Best Buy	Foot Locker	Saks OFF 5TH
Caribou Coffee	Francesca's	Shoe Carnival
Discovery Clothing	Hallmark	The Vitamin Shoppe
Dollar General	Jos. A. Bank	Torrid
DSW Shoes	Mattress Firm	ULTA Beauty
Einstein Brothers Bagels	Party City	Wild Oats
Fallas	Pet Supermarket	Woolworth (Disposition)
First Watch	Petco	World Market

LANDLORDS NEGOTIATED WITH

Benderson Development	Pyramid Management	Tanger Factory Outlets
BRIXMOR Property Group	RAM Realty Services	Terranova
Brookfield Properties	Regency Centers	The Mills
Casto	RPT	The Sembler Company
CBL & Associates	Simon Property Group	Turnberry Associates
Kimco Realty	Site Centers	Weingarten Realty
Kite Realty Group	Sterling Organization	Woolbright Development
Poag Shopping Centers	Stiles	Washington Prime