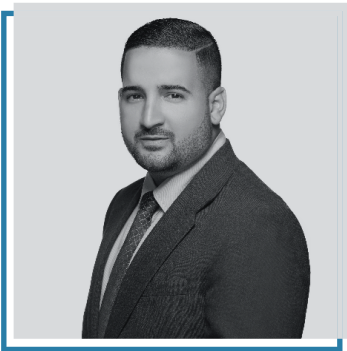


MICHAEL BETANCOURT

DIRECTOR | 305.602.9933 | MICHAELB@KATZRETAIL.COM



Michael Betancourt serves as a director at Katz & Associates in Florida. Born and raised in Miami with over 10 years of real estate experience, Michael's primary focus is business development, landlord representation and tenant representation in Florida. Michael has extensive knowledge of the market and has built strong relationships with local brokers, owners, and developers in Florida with a concentration in Miami Dade.

Michael has a thorough understanding of retail properties and is skilled at attracting the right tenant mix. He has the strategic expertise to lease and manage a wide range of assets, including: urban and high street retail, mixed-use & lifestyle developments, freestanding buildings, outparcels, and shopping center portfolios. He excels at stabilizing occupancy through merchandising, leasing, tenant preservation and enriching investment values. He has also assisted a variety of tenants in their expansion efforts throughout Miami and the entire state of Florida.

Prior to joining Katz, Michael worked at Lee & Associates. He was previously an executive at DWNTWN Realty Advisors where he applied his past experience in retail leasing to provide a high level of transactional and advisory services to tenants and landlords in Miami's urban and highstreets markets.

AFFILIATIONS & ACCREDITATIONS

Member, International Council of Shopping Centers (ICSC)
Licensed Real Estate Sales Associate, Florida

LANDLORDS REPRESENTED

A&H Acquisitions	Forte Capital	Pegasus Asset Management
Alexander Karakhanian	Frontier Companies	Red Group
Altman Co	GDF Properties	Sterling Equities
Aurora Capital Associates	Greystar	Stern Development
Benzol Properties	InvenTrust	Steven M Rhodes
Centurion Wynwood	Koniver South	The Chetrit Group
Century Homebuilders	KPR (Katz Properties)	Tricera Capital
Continental Fidelity	MMG Equity Partners	U.S. Realty Management
Dan Arev	Optimus Developers	Wharton Equity Partners

RETAILERS REPRESENTED

Advance America	Dunkin'	Paris Baguette
Aroma Espresso Bar	Foot Locker	Popeye's
Aqua-Tots Swim School	Fuzzy's Taco	Qdoba
Bark Social	Hästens Mattress	Rosenfeld Gallery
BA&SH	Happiest Hour Dallas	So Clutch Group
BurgerFi	Kilwins	Stanton Optical: <i>My Eyelab Studio MD</i>
BurgerIM	Lost Boy Dry Goods	Sugar Factory
Caliber Collision	Mambo Seafood	Take 5
Chick-fil-A	No Ceilings Entertainment	The Vitamin Shoppe
Curaleaf	OddsMaker	Tipsy Salonbar
DoorDash	Ojos Locos	